# Marc Pios

SYSTEMS ACCOUNTANT | FINANCE SYSTEMS & AUTOMATION | FINANCIAL REPORTING | ACCOUNTING INTEGRATIONS




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## PROFESSIONAL SUMMARY


Finance systems and automation professional combining fractional finance management, bank general-ledger support, and hands-on workflow development. Currently retained part-time as finance lead for a family-owned group of two trading and agriculture businesses, and available for full-time work. Builds rules-based workflows that connect data entry with management approval before posting to the books. Works across Oracle ERP, Xero, and n8n integrations.


## PROFESSIONAL EXPERIENCE

### Family-Owned Business Group

Dec 2019 - Present

#### Finance Manager (Fractional)

- Two businesses in trading and agriculture, covering financial planning, budgeting, forecasting, financial statements, and variance reporting.
- Automated recurring operations and accounting data-entry tasks, enabling one person to handle work across departments and avoiding the need for 2 planned additional hires.
- Built deterministic workflows based on defined business standards, routing information to management for approval before posting to the books.
- Manage cash-flow forecasts and working capital; advise leadership on financial strategy, investment decisions, and capital allocation, and serve as a contact for funding stakeholders.

### Citibank N.A. - Regional Office Headquarters (ROHQ)

Jul 2016 - Dec 2019

#### Financial Reporting Analyst II, Assistant Manager

Oct 2018 - Dec 2019

Data Services & Delivery

- Implemented automation and process improvements that reduced staff-hours for the affected work by 33%, reducing overtime requirements.
- Served as a subject-matter expert for multiple bank general-ledger systems, particularly Oracle ERP General Ledger; investigated system inconsistencies and supported users within agreed SLAs.
- Received two Silver Awards: Outstanding Performance on Stretch Assignments and Process Improvement Contribution.
- Recognized as Employee of the Month.

#### Financial Reporting Analyst I, Officer

Jul 2016 - Oct 2018

- Investigated and resolved general-ledger errors, breaks, and suspense-account cases; supported system users within agreed SLAs.

### China Banking Corporation

Jun 2014 - Jun 2016

#### Marketing Assistant II

- Prepared client recommendations and reports using market research, financial analysis, and due diligence; sourced prospects and cross-sold banking products.

## SELECTED FINANCIAL TECHNOLOGY PROJECTS

### Finance Workflow Automation

n8n, Telegram, Xero, Trello

Built n8n workflows that route Telegram quote requests to Xero and disbursement requests to Trello, connecting operational requests with accounting and task-tracking systems.

### Discord-to-n8n Integration Bridge

TypeScript, Node.js

Built a persistent service that normalizes Discord messages into JSON and forwards them to n8n through authenticated webhooks, with configurable retries and bounded concurrency.

## CORE SKILLS

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|---|---|
| FINANCE | Financial reporting; Budgeting and forecasting; Cash-flow management; Cost analysis; Working-capital management |
| ACCOUNTING AND ERP | Oracle ERP; Xero; QuickBooks; Manager.io |
| AUTOMATION AND REPORTING | n8n; Power Automate; Power BI; REST APIs; Webhooks; Rules-based workflows |
| DEVELOPMENT | JavaScript; TypeScript; Python; Node.js; Next.js; React |

## PROFESSIONAL CERTIFICATIONS

### L2 Xero Certified Professional

October 2026

Xero Accounting

### QuickBooks Online Certified ProAdvisor

October 2026

Intuit Accounting

### Certified Forensic Accountant (CrFA)

July 2023

Institute of Certified Forensic Accountants

### Certified Financial Consultant (CFC)

March 2021

Institute of Financial Consultants

## EDUCATION

### BS Management Accounting

2010-2014

University of Santo Tomas